Trade-In Services

Maximizing ROI and Reducing Costs

Our trade-in services are focused primarily on helping you achieve the highest possible return on your investment in data center hardware. Atlantix mitigates risk on your end-of-life (EOL) assets.

Portfolio Analysis and Valuation

We will provide a valuation of both your in-service and retired IT portfolio to assess potential fair market value (FMV).

- FMV versus net book value
- FMV versus OEM trade-in offers
- Residual valuations for lease portfolios
- Property tax checks and balances
- M&A planning
- Asset recovery analysis

Reverse Logistics Solutions

Atlantix works with a global network of logistics providers to customize solutions that meet specific client needs. These range from LTL to more complex secure transport for sensitive data storage.

Inventory Audit

We capture an inventory of all equipment on a chassis level and internal component level for every serialized asset.

Data Security

Our MindSafe™ data security and destruction practices meet or exceed standards set by HIPAA, Sarbanes-Oxley, Graham-Leach-Bliley, and more.

Data sanitization services can be provided across all manufacturers and platforms. On-site data security services are available globally.

Trade-In Value Recovery

Atlantix provides the highest trade-in value available creating the highest ROI for your technology assets.

Recycle

R2:2013 Certified – The R2 Standard is designed to help ensure the quality, transparency, and environmental and social responsibility.

ISO 14001:2004 Certified – Ensuring you don't negatively affect the environment and comply with all applicable laws, regulations, and other environmentally oriented requirements.

Reporting

Atlantix maintains the most sophisticated information systems in the industry with a commitment to be completely transparent and provide customized reports to meet your needs.

- Transparency: Visibility 24/7 of your asset portfolio status
- Full accountability and tracking
- Real-time access and revenue forecasting
- Minimize risk – Downstream reporting